

# ADIVO ASSOCIATES

Consultant position (San Francisco --- USA, Paris --- France) --- Healthcare Industry

Adivo Associates is an international consulting firm with eleven worldwide locations.

Industry segments that Adivo serves include Fortune 500 Biopharmaceutical, Medical Device, Healthcare IT, Imaging and Diagnostic companies as well as financial service companies that invest in these industry segments.

## **Adivo knows markets.**

All work at Adivo begins with our deep understanding of global and local markets, market segments and channels as well as customer segments and behaviors. From that basis, we identify unmet needs, size opportunities and assist our clients in addressing these through innovation and product development. Our engagements include corporate planning and strategy, innovation and design consulting, M&A and licensing due diligence, asset screens and product portfolio analytics. We have broad and deep expertise in strategy, market assessments, market entry/access strategies, competitive intelligence, pricing and reimbursement, and marketing communication support for product development and launch environments.

## **Job description**

As a Consultant with Adivo Associates you will be part of multi-national consulting projects within the healthcare industry:

- Collaborate in the fulfillment of consulting projects with special focus on global markets. This will require working closely with other consultants and project managers located in any of our global offices.
- Conduct primary research with healthcare professionals, industry players as well as industry associations and national agencies.
- Conduct secondary research of large data sets from various data sources.
- Collaborate in the analysis of quantitative and qualitative data for the development of financial models (i.e. eNPV), market models, economic impact models, health-economic models, as well as product adoption and acceptance models.
- Develop market landscape presentations, market entry strategies, product positioning strategies, and others.
- Work to solve complex business problems.
- Participate in meetings and presentations to clients across the globe.

## **Your background**

- A minimum 4 years of demonstrable experience within the healthcare industry.
- Marketing, management consulting and/or market research, reimbursement/pricing expertise is a plus.
- Flexibility to work within a multi-cultural interdisciplinary team across various time zones.
- Fluent in English and preferably speak one or more foreign languages.
- Self-motivated with exceptional organizational skills

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- Earned a B.A. or B.S. degree
- Advanced degree (PhD and/or MBA) a plus

## **Adivo offers:**

- Full time Associate Consultant position
- Competitive base salary with outstanding bonus program
- Healthcare coverage (medical, dental, vision)
- Fitness / wellness programs
- Pro-active career development program
- Dynamic and multicultural work environment

Please submit your resume/CV to: [HR-USA@AdivoAssociates.com](mailto:HR-USA@AdivoAssociates.com)

Adivo is an equal opportunity employer.