

## **Principal, (Germany, France, Italy, UK, Spain) - Healthcare Consulting**

Adivo Associates is an international consulting firm with eleven worldwide locations looking for dynamic, experienced, Principal to manage and grow our European presence and contribute to our rapidly growing firm.

### **Adivo knows markets.**

All work at Adivo begins with our deep understanding of global and local markets, market segments and channels as well as customer segments and behaviors. From that basis, we identify unmet needs, size opportunities and assist our clients in addressing these through innovation and product development. Our engagements include corporate planning and strategy, innovation and design consulting, M&A and licensing, due diligence, asset screens and product portfolio analytics. We have deep expertise in market assessments, market entry/access strategies, competitive intelligence, pricing and reimbursement, and marketing communication support for product development and launch environments.

### **Job description**

We expect that your experience to include:

- Applied expertise in multiple healthcare consulting arenas, project management, business development and associate training/development
- Worked within a consulting environment, with business and people development responsibilities
- Proven yourself as a healthcare industry leader
- Worked as an effective leader across multiple business areas
- Earned a B.A. or B.S. degree and preferably an MBA
- Worked to solve complex business problems.

### **Your background**

- A minimum of 15 years of demonstrable experience within the healthcare industry
- Marketing, management consulting, reimbursement/pricing expertise a plus.
- Flexibility to work within a multi-cultural interdisciplinary team across various time zones.
- Fluent in English and preferably speak one or more foreign languages.
- Self-motivated with exceptional organizational skills

### **Adivo offers:**

- Full time executive position
- Competitive base salary with outstanding bonus program
- Outstanding commission structure
- Healthcare coverage (medical, dental, vision)
- Fitness / wellness programs
- Pro-active career development program

# ADIVO ASSOCIATES

- Dynamic and multicultural work environment

Please submit your resume/CV to: [HR-USA@AdivoAssociates.com](mailto:HR-USA@AdivoAssociates.com)

Adivo is an equal opportunity employer.