

Senior Consultant, (San Francisco (US), Raleigh (US), Hamburg (Germany), London (UK), Paris (France), Buenos Aires (Argentina) - Healthcare Industry

Adivo Associates is an international consulting firm with eleven worldwide locations looking for dynamic, experienced, Senior Consultant to contribute to our rapidly growing firm.

Adivo knows markets.

All work at Adivo begins with our deep understanding of global and local markets, market segments and channels as well as customer segments and behaviors. From that basis, we identify unmet needs, size opportunities and assist our clients in addressing these through innovation and product development. Our engagements include corporate planning and strategy, innovation and design consulting, M&A and licensing, due diligence, asset screens and product portfolio analytics. We have deep expertise in market assessment, market entry/access strategies, competitive intelligence, pricing and reimbursement, and marketing communication support for product development and launch environments.

Job description

As a Senior Consultant with project management responsibilities you will lead projects with international teams for global clients.

You will focus on leading the fulfillment of exciting projects:

- Work to solve complex business problems.
- Lead meetings and deliver presentations to clients across the globe.
- Collaborate in the analysis of quantitative and qualitative data for the development of financial models (i.e. eNPV), market models, economic impact models, health-economic models, as well as product adoption and acceptance models.
- Develop market landscape presentations, market entry strategies, product positioning strategies, and others.
- Lead the conducting of primary research with healthcare professionals, industry players as well as industry associations and national agencies.
- Conduct secondary research of large data sets from various data sources.

Your background

- A minimum of 5 years of demonstrable experience within healthcare industry. Experience in specialty pharmacy markets is a plus.
- Marketing, management consulting, reimbursement/pricing expertise a plus.
- Flexibility to work within a multi-cultural interdisciplinary team across various time zones.
- Fluent in English and preferably speak one or more foreign languages.
- Self-motivated with exceptional organizational skills
- Advanced degree (PhD and/or MBA) a plus

Adivo offers:

ADIVO ASSOCIATES

- Full time Senior Consultant position
- Competitive base salary with outstanding bonus program
- Outstanding commission structure
- Healthcare coverage (medical, dental, vision)
- Fitness / wellness programs
- Pro-active career development program
- Dynamic and multicultural work environment

Please submit your resume/CV to: HR-USA@AdivoAssociates.com

Adivo is an equal opportunity employer.